



# Cobweb's Cloud Discovery Package

## Moving your Business to the Cloud

The move to the cloud is growing across organisations, regardless of size and industry.

*“At its simplest level, cloud is all about enabling business transformation and efficiency by delivering core IT capabilities as a service, without having to own or maintain them. In doing so, internal IT teams are able to focus on delivering value to their organisations and can experiment with new initiatives without having to make big upfront capital investments.”*

White Paper No 21 Cloud: Unlocking transformation across the UK's public sector, Cloud Industry Forum

## Cobweb's Cloud Discovery Package: Applications

With 6,000+ customers, Cobweb has been a cloud solution provider for over 20 years, and we've created our Cloud Discovery Package to help businesses navigate what can be a complex marketplace of cloud solutions and services.

We believe that Microsoft Azure offers unequalled hybrid and public cloud capabilities, and with the most comprehensive AI (artificial intelligence) services, as well as the largest number of data centre regions worldwide, is the cloud platform for the modern business.

Providing individually tailored advice, our cloud experts will assess your readiness to move to the cloud and draw up a cloud strategy to support your business's needs now, and into the future. We consider financial implications, in the context of your budget, to create a realistic roadmap that will enable you to obtain maximum advantage from your IT.

### One-day workshop

During the onsite workshop, we will meet with nominated stakeholders to review your existing on-premises applications, systems and infrastructure, and discuss pain points, concerns and future plans. You may have a specific objective – for example, modernising your applications to use Azure SQL or Azure Active Directory, or a more generic requirement – such as around disaster recovery, data analytics, or enhanced security.

During the workshop, we will cover these key areas:

- Understanding your business
- Understanding your existing applications/solutions/infrastructure
- Identity and access requirements
- Existing application architecture
- Integration requirements
- Pain Points and current concerns
- Security/connectivity requirements
- Potential deployment technologies
- Any existing roadmap streams.

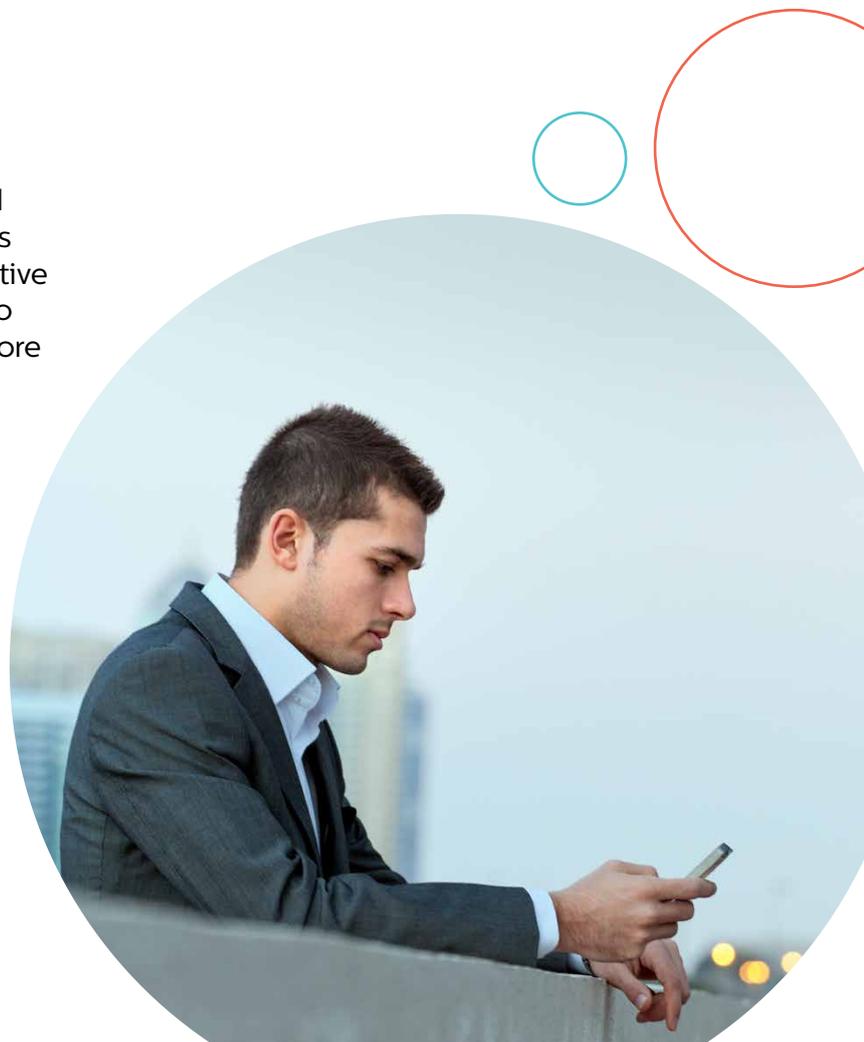
### Data collection and analysis

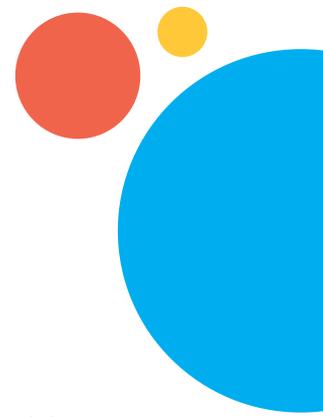
To be able to create your customised cloud strategy, the next stage is to gather and analyse data, performance and workload metrics.

### Cloud discovery report

Our cloud discovery report incorporates:

- A summary of where you are now and where you want to be
- A high-level recommendation of applications/ services that could/should move to the cloud, and the infrastructure required
- Indicative costs for these applications/ services and infrastructure
- An outline of additional services, with an indication of charges for migration, integration requirements and ongoing support





## What are the benefits of the Cloud Discovery journey with Cobweb?

An individually tailored cloud strategy, scoped in-house – created by a Microsoft gold partner and cloud experts with 20 years+ experience, and offering 24\*7 UK-based support.

## The Package

Starting at £2,500

## Who should be involved

Talk to your key stakeholders – the CEO, MD, your IT department, etc. – and then talk to us!

## Next steps

For more information about Cobweb's Cloud Discovery Package, call any of the Cobweb Team on 0333 009 5941 – or email [hello@cobweb.com](mailto:hello@cobweb.com). We're here to help.

Let the Cloud work for you. Call us now to find out how Cobweb can help your business become more agile, productive and mobile.

☎ 0333 009 5941

✉ [hello@cobweb.com](mailto:hello@cobweb.com)

🖱 [www.cobweb.com](http://www.cobweb.com)

### About Cobweb

Cobweb is one of Europe's largest cloud solutions providers. Founded in 1996, the company draws on in-depth expertise and decades of experience in what is now known as cloud, empowering organisations of all sizes to grow into flexible, agile businesses through the deployment of best-of-breed cloud technologies.

A member of the Cloud Industry Forum and a Microsoft Gold Certified Partner, Cobweb was the first provider in Europe to deliver Microsoft cloud services through the Microsoft Cloud Solution Provider programme. The company prides itself on innovation and liberating its customers and partners through technology. This is backed up by UK support and advice 24 hours a day, 365 days per year. Based in London and Dubai, with an operations centre on the south coast, Cobweb is a British company with a global outlook.



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